Impact of Interpersonal Relations

References

Badawy, Michael K., Management as a New Technology, New York: Mc-Graw Hill Inc., 1993.

Bahmiuk, Margeret H., Dobos J. and Kogler Hill, S. E., "The Impact of Mentoring, Collegial Support, and Information Adequacy on Career Success: A Replication," in James W. Neuliep (ed.), Replication Research in the Social Sciences, California: Sage Pub. Inc., 1990.

Bennis, Warren G., Schein, Edgar H., Steele, Fred I. and Berlew, David E., Interpersonal Dynamics. Essays and Readings on Human Interaction, Homewood, Ill.: The Dorsey Press, 1968.

the second second second second second

Benson, John, "Dual Communent: Contract Workers in Australian Manufacturing Enter-prises," Journal of Management Studies, Vol. 35, No. 3, May 1998.

The state of the s

Boyagoda, Dudley, & Surani Dias, "Delegation as an Instrument of Motivation Re-examined," in G.Nanayakkara (ed.), **The Emerging Economic Order in Sri Lanka - Managerial Leadership,** Papers of PIM Conference on Management Studies, Dec. 1992, Colombo: PIM, USJ 1993.

Campbell, Andrew, and Kiran Tawadey, Mission and Business Philosophy: winning employee commitment, Oxford: Heinmann Prof. Publishing Ltd., 1990.

Carson, John J., "Some Reflections on the Socio-Cultural Dimensions of Management," Sri Lankan Journal of Management, Vol. 1, No. 1, Jan. - March. 1996.

Chang, Chiu-Cheng, and Geraldine Chen, "Arming Asian Intellectuals for International Consultancy," in Journal of Enterprising Culture, Vol. 4, No. 1, March 1996.

Covey, Stephen R., The Seven Habits of Highly Effective People, New York: Simon & Schuster, 1989.

du Gay, P., Salaman, G. & B. Rees, "The Conduct of Management and the Management of Conduct: Contemporary Managerial Discourse and the Constitution of the 'Competent' Manager," Journal of Management Studies, Vol. 33, No. 3, May 1996.

Farmer, Steven M., Maslyn, J. M., Fedor, D. B., and Goodman, J. S., "Putting upward influence strategies in context," Journal of Organizational Behaviour, Vol. 18, 1997.

Fonseka, A. T. and Jayawardana A. K. L., "Self-Managed Teams and Organizational Performance: The Experience of Asian Cotton Mills Ltd., Sri Lanka," Sri Lankan Journal of Management, Vol. 1, No. 4, Oct-Dec 1996.

Fournier, Valerie, "Stories of Development and Exploitation: Militant Voices in an Enterprise Culture," Organization, Vol. 5, No.1, London: Sage Publications, 1998.

Greenberg, Jerald, and Robert A. Baron, **Behaviour in Organizations: Understanding and Managing the Human Side of Work**, 4th ed., Boston: Allyn & Bacon, 1993.

Hamel, Gary, and C. K. Prahalad, "Seeing the Future First," Fortune, Sept 5, 1994: 72.

Jayawardana, A. K. L., Self Managed in the Textile Industry, A paper presented at Textile Institutes' World Conference in Hong Kong in May, 1993.

Kanter Rosabeth Moss, Men and Women of the Corporation, New York: Basic Books, 1977).

Kouzes, James M., & Barry Z. Posner, The Leadership Challenge: How to get extraordinary things done in organizations, (San Fransisco: Jossey-Bass Publishers, 1987 and 1990.

Krackhardt, David, & Jeffrey R. Hanson, "Informal Networks: The Company Behind the Chart," Harvard Business Review, July-August 1993.

Lee, Jaesub, "Leader-Member Exchange, The 'Pelz Effect,' and Cooperative Communication Between Group Members," Management Communication Quarterly, Vol. 11 No. 2, (Nov. 1997).

Levinson, Daniel J., The Seasons of Man's Life, (New York: Ballantine Books, 1978).

Liyanage, Uditha, P., "Profiling the Emerging Sri Lankan Consumer," Sri Lankan Journal of Management, Vol. 1, No. 2, April-June 1996.

Lorsch, Jay W., and Haruo Tagaki, "Keeping Managers Off the Shelf," <u>Harvard Business</u> <u>Review</u>, July-August 1986 in **Manage People**, **Not Personnel**, Boston, HBR Press: 1990.

Lum, L., Kervin, J., Clark, K., Reid, F., and Sirola, W., "Explaining nursing turnover intent: job satisfaction, pay satisfaction, or organizational commitment? **Journal of Organizational Behavior**, Vol. 19, 1998.

Mainiero, Lisa A., and Cherryl L. Tromley, **Developing Managerial Skills in Organizational Behaviour**, 2nd ed., New Jersey: Prentice Hall, 1994.

March, James G., A Primer on Decision Making, New York: The Free Press, 1994.

McClelland David C., & David H. Burnham, "Power is the Great Motivator", HBR March-April 1976 in HBR Review, Manage People, Not Personnel, Boston, HBR Press, 1990.

Milkovich, George T., & William F. Glueck, Personnel, Human Resource Management: A Diagnostic Approach, Plano, Texas: Business Publications, Inc., 1985.

Mintzberg, Henry, J. B. Quinn, and S. Ghoshal, The Strategy Process, UK, Prentice Hall, 1995.

Nanayakkara, G., Culture and Management in Sri Lanka, Dehiwela: PIM, USJ, 1992.

"The Negative Leader: An Analysis of Sri Lankan Cases," in G.Nanayakkara (ed.), The Emerging Economic Order in Sri Lanka - Managerial Leadership, Papers of PIM Conference on Management Studies, Dec. 1992, Colombo: PIM, USJ., 1993.

______, "Executive Styles: Left-Brain Vs. Right-Brain Dimensions," Sri Lankan Journal of Management, Vol. 1, No. 1, 1996.

______, "Some Reflections of Buddhism on Morality in Business and Management," Sri Lankan Journal of Management, Vol.2, No.3, 1997.

______, The Sunday Observer, 7 June 1998, Business Pages.

Pascale, Richard T., and Anthony G. Athos, The Art of Japanese Management, London, Penguin Books: 1986.

Perera, K. L. J. Basil., "Public Administration Culture in Sri Lanka", PhD dissertation submitted to Postgraduate Institute of Management, University of Sri Jayewardenepura, 1996.

Randall, Donna M., "Commitment and the Organization: The Organization Man Revisited," in Newstrom, John W. & Keith Davis, (ed.), Organizational Behavior, 8th ed., New York: McGraw-Hill Book Co., 1989.

Reeves, Tom, Managing Effectively: Developing yourself through experience, Oxford: Butterworth-Heinmann Ltd., 1994.

Schein, Edgar H., Organizational Psychology, 2nd ed., Englewood Cliffs, N.J.: Prentice Hall inc., 1970.

Schermerhorn, John R., J. G. Hunt & R. N. Osborne, Managing Organizational Behaviour, 2nd ed., New York: John Wiley & Sons, 1985.

Simon, Herbert A., Administrative Behavior: A Study of Decison Making Processes in Administrative Organizations, 2nd edition, New York: The Free Press, 1965.

Singh, Pritam, and Asha Bhandarkar, "Five Mantras to Lead: Some Pertinent Reflections," in Vision, July-Dec 1997.

Steers, Richard M., Lyman W. Porter, & Gregory A. Bigley, Motivation and Leadership at Work, 6th edition, New York: The McGraw-Hill Companies Inc., 1996.

Stinchcombe, A. L., "Social Structure and Organizations," in J. G. March edited, Handbook of Organizations, Chicago: Rand McNally, 1965.

Stohl, Cynthia, Organizational Communication: Connectedness in Action, London: Sage, 1995.

Swaminathan, Sam, "Networks Work," Business Today, March 1997.

Tjosvold, Dean, "Networking by professionals to manage change: dentists' cooperation and competition to develop their business," **Journal of Organizational Behaviour**, Vol. 18, No.6, 1997.

Tosi, Henry L., John R. Rizzo & Stephen J. Carrol, Managing Organizational Behaviour, Cambridge, Mass.: Ballinger Publishing Co., 1986.

Ulrich, Dave, "Intellectual Capital," Sloan Management Review, Vol. 39 No. 2, Winter 1998, Cambridge, MA: MIT.

Upasena, K. W., "Leadership Styles of Sri Lankan Managers in Different Task Environments," Research Paper submitted to Postgraduate Institute of Management, University of Sri Jayewardenepura, 1991.

Wijewardena, Hema., & Wimalasiri, J.S., "In Search of an Asian Style of Management," Sri Lankan Journal of Management, Vol.1, No.2, 1996.