A STUDY OF THE INFLUENCE OF BUSINESS STRATEGY ON OUTSOURCING HUMAN RESOURCES FUNCTIONS OF THE MANUFACTURING SECTOR IN SRI LANKA

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MBA 2011

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of the Master of Business Administration on 5th December 2011

Declaration

"The work described in this research was carried out by me under the supervision of Dr. (Ms) Bhadra Arachchige and a report on this has not been submitted in whole or part to any University or any other institution for another Degree/Diploma".

A cools

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Supervisor's Recommendation

I certify that this research; A study of the Influence of Business Strategy on Outsourcing Human Resource Functions of the Manufacturing Sector in Sri Lanka, made by P.C.K.M.Asanka (Reg. No: 5266FM2009010) is true and that this research is suitable for submission to the University for the purpose of evaluation".

Mully

Date: 05 : 12 : 2011

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ABSRTACT

In the process of enhancing the wealth of the shareholders, in the last few decades, business organizations have tried to achieve their objectives by using many strategic decisions and doing those through different managerial techniques; TQM and Business Process Reengineering (BPR), Rightsizing, Downsizing, Restructuring and Business Process Outsourcing (BPO). Outsourcing HR activities fell under this BPO. This research study examines whether outsourcing human resources functions have any relationship with the business strategy that consists of basically quality-based strategy, proactive strategy, breadth strategy and reactive strategy. Further it explained how business strategy jointly and collectively influences outsourcing HR activity and which business strategy has the most influence on transactional and traditional HR activity in the manufacturing sector in Sri Lanka. With the intention to answer the above this study selected the manufacturing companies in Sri Lanka. The selected sample is public quoted companies in the Colombo Stock Exchange. It consists of thirty four manufacturing companies and all are selected for the sample. A survey was conducted to collect primary data with a structured questionnaire.

According to the findings the payroll activity, training, recruitment and selection activities have been outsourced by these manufacturing companies in Sri Lanka. The most outsourced activity was payroll. The hypothesis tested on this study shows that quality based strategy has a relationship with neither transactional nor traditional HR activities outsourcing. Statically there is a positive relationship between proactive business strategy and transactional HR activities. However, the relationship with the outsourcing of traditional HR activity, only outsourcing of training has a positive relationship. In the breadth strategy and the reactive strategy, also has no relationship with both business strategies and transactional and traditional HR activities. Among all business strategies, the proactive business strategy is the most influential business strategy in outsourcing of HR activities especially on Payroll HR activities. Overall the transactional HR activity is the most influenced HR activity from business strategies.

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LIST OF ABBREVIATIONS

BPO Business Process Outsourcing

HR Human Resources

HRM Human Resources Management

HRO Human Resources Outsourcing