References

Ajzen, I. (1985). From intentions to actions: A theory of planned behaviour. In: J. Kuhl & J. Beckmann (Eds.), Action Control: From Cognition to Behavior (pp. 11-39). NY: Springer Verlag.

Ajzen, I. (1988). Attitudes, Personality, and Behavior, Dorsey Press, Chicago, IL.

Ajzen, I. (1991). The theory of planned behaviour. *Organizational Behaviour and Human Decision Processes*, *50*, 179-211.

Alexei, T., & Kolvereid, L. (1999). Self-employment intentions among Russian students. *Entrepreneurship and Regional Development*, 11(3), 269-271.

Amit, R., & Zott, C. (2001), Value creation in e-business. *Strategic Management Journal*, 493-520

Anderson, J. C., & Gerbing, D. C. (1988). Structural equation modeling in practice: A review and recommended two-step approach. *Psychological Bulletin*, *103*, 411-423.

Ardishvili, A., Cardozo, S., Harmon, S. & Vadakath, S. (1998). *Towards a theory of new venture growth*. Babson Entrepreneurship Research Conference, Ghent, Belgium.

Armitage, C. J., & Conner, M. (2001). Efficacy of the theory of planned behavior: a meta-analytic review, *British Journal of Social Psychology*, 40(4), 471-499.

Audet, J. (2002). A Longitudinal Study of the Entrepreneurial Intentions of University Students. *Academy of Entrepreneurship Journal*, *10* (1 et 2), 3-16.

Autio, E., Keeley, R., Klofsten, M., Parker, G. & Hay, M. (2001). Entrepreneurial intent among students in Scandinavia and in the USA, *Enterprise and Innovation Management Studies*, 2(2), 145-160.

Sri Lankan Journal of Management

Vol. 19, Nos. 1 & 2, January - June, 2014

Bandura, A. (1977). Self-efficacy: Toward a unifying theory of behavioral change, *Psychological Review*, 84, 191–215.

Bandura, A. (1982). Self-efficacy mechanism in human agency. *American Psychologist*, *37*, 122-147.

Bandura, A. (1986). Social foundations of thought and action: A social cognitive theory. Englewood Cliffs, NJ: Prentice-Hall, Inc.

Bann, C. L. (2009). An Innovative View of the Entrepreneur through Exploration of the Lived Experience of the Entrepreneur in Start-up of Business, *Journal of Business & Economic Studies*, 15(2), 62-82.

Baron, R. A., & Shane, S. A. (2008). *Entrepreneurship: A Process Perspective*. 2 Ed., Mason, OH: Thomson South-Western.

Bird, B. J. (1988). Implementing Entrepreneurial Ideas: The Case of Intention, *Academy of Management Review*, 13(3), 442-453.

Bollen, K. A. (1989). A new incremental fit index for general structural equation models. *Sociological Methods & Research*, 17, 303-316.

Bozgeyikli, H. (2010). The relationship between high school students' psychological needs and human value perceptions. *Procedia Social and Behavioral Sciences*, 20(4), 1798–1804

Brown, T. A. (2006). *Confirmatory factor analysis for applied research*. New York: Guilford Press.

Carlo, P., Roberta, R., & Matteo, A. (2004). An empirical study of the determinants of self-employment in developing countries. *Journal of International Development*, 16(6), John Wiley & Sons, Ltd., 803-820.

Chou, C. P., & Bentler, P. M. (1995). *Estimates and tests in structural equation modeling*. in R. H. Hoyle (Ed.), Structural equation modeling: Concepts, issues and applications, 37-55, Thousand Oaks, CA: Sage.

Cialdini, R., & Trost, M. (1998). Social influence: social norms, conformity, and compliance, in Gilbert, D.T., Fiske, S. and Lindzey, G. (Eds), *The Handbook of Social Psychology*, McGraw-Hill, Boston, MA, 151-92.

Cohen, J. P., Cohen, S. G., West, L. S., & Aiken, L. S. (2003). *Applied multiple regression/correlation analysis for the behavioral sciences* (3rd ed.). Mahwah, NJ: Lawrence Erlbaum Associates.

Collins, F., & Moore, D. G. (1970). *The Organization Makers*. New York: Appleton-Century-Crofts.

Conner, M., & Armitage, C. J. (1998). Extending the theory of planned behavior: A review and avenues for further research. *Journal of Applied Social Psychology*, 28, 1429-1464

Cooper, A. C., & Dunkelberg, W. C. (1984). A new look at business entry: Experiences of 1,805 entrepreneurs. In K. H. Vesper (Ed.), *Frontiers of entrepreneurship research*, 1-20, Wellesley, MA: Babson College.

Dasanayaka, S. W. S. B. (2009). Small and Medium Scale Enterprises in Informal Sector in Pakistan and Sri Lanka with Research Agenda. The Special IARIW-SAIM Conference on "Measuring the Informal Economy in Developing Countries", Kathmandu, Nepal, 23-26.

Deci, E. L., & Ryan, R. M. (2000). The "what" and "why" of goal pursuits: Human needs and the self-determination of behaviour, *Psychological Inquiry*, 11, 227-268.

Delmar, F. (1996). *Entrepreneurial behaviour and business performance*. Doctoral thesis, Stockholm School of Economics.

DeNoble, A. F., Jung, D. & Ehrlich, S. B. (1999). Entrepreneurial self-efficacy: The development of a measure and its relation to entrepreneurial action. In D. Reynolds, et al (Eds.), *Frontiers of entrepreneurship research*, 73-87, Babson College: Wellesley, MA.

Department of Census & Statistics. (2012). Quarterly report of the Sri Lanka labour force survey, Colombo.

Dhliwayo, S., & Van Vuuren, J. J. (2007). The strategic entrepreneurial thinking imperative. *Acta Com.*, 7: 123-134.

Drucker, P., (1985). Innovation and Entrepreneurship in a Global Economy. USA, Harper.

Fatoki, O. (2010). Graduate Entrepreneurial Intention in South Africa: Motivations and Obstacles. *International Journal of Business and Management*. *5*(9).

Fayolle, A., & Gailly, B. (2004). *Using the theory of planned behavior to assess entrepreneurship teaching programs: a first experimentation.* IntEnt2004 Conference.

Fishbein, M. A., & Ajzen, I. (1975). *Belief, attitude, intention and behavior: An introduction to theory and research.* Reading, MA: Addison-Wesley.

Franke, N., & Lüthje, C. (2004). Entrepreneurial Intentions of Business Students: A Benchmarking Study. *International Journal of Innovation and Technology Management*, 1 (3): 269-288

Gird, A., & Bargraim, J.J. (2008). Theory of Planned Behaviour as predictor of entrepreneurship intent among final year students in South Africa. *Journal of Psychology*, 38(4), 711-724.

Gist, M., & Mitchell, T. R. (1992). Self-Efficacy: A Theoretical Analysis of its Determinants and Malleability. *The Academy of Management Review*. 17(2), 183-211.

Gionti et al (2005). Testing a Mediational Model of Communication among Medical Staff and Families of Cancer Patients. *Structural Equation Modeling*, 12(3), 454-470.

Gorji, M. B. (2011). Australian Journal of Management, The Study of Barriers to Entrepreneurship in Men and Women, 1(9), 31-36

Hair, J. F. Jr., Money, A. H., Samuel, P., & Page, M. (2007). Research Methods for Business. the UK: John Wiley & Son Ltd.

Henderson, R., & Robertson, M. (2000). Who wants to be an entrepreneur? Young adult attitudes to entrepreneurship as a career. *Career Development International*, 5(6), 279-87.

Sri Lankan Journal of Management

Vol. 19, Nos. 1 & 2, January - June, 2014

Hisrich, R. D., & Peters, M. P. (2002). Entrepreneurship (5th ed.), New York: McGraw-Hill.

Holmbeck, G. N. (2002). Post-hoc probing of significant moderational and mediational effects in studies of pediatric populations. *Journal of Pediatric Psychology*, *27*, 87–96.

Hoyle, R. H., & Robinson, J. I. (2003). Mediated and moderated effects in social psychological research: measurement, design, analysis issues. In C. Sansone, C. Morf, & A. T. Panter (Eds.), *Handbook of methods in social psychology*, 213–233, Thousand Oaks, CA: Sage.

Jayathilake, P. W. T. D, & Wickramasinghe, A. N. (2010). *Determinants of entrepreneurial intention of generation Y Sri Lankans*. MBA Thesis, Postgraduate Institute of Management, University of Sri Jayewardenepura .

Jennings, P & Beaver, G 1997, The Performance and Competitive Advantage of Small Firms: A Management Perspective. *International Small Business Journal*, *15*(2), 63-28.

Kaplan, D. (2000). Structural equation modeling: Foundations and extensions. Newbury Park.

Kasser, T. (2002). Sketches for a self-determination theory of values. In E. L. Deci & R. M. Ryan (Eds.), *Handbook of self-determination research*, 123-140, Rochester, NY: University of Rochester Press.

Kickul, J., & Zaper, J.A. (2000). Untying the knot: Do personal and organizational determinants influence entrepreneurial intentions?. *Journal of Small Business and Entrepreneurship*, 15 (3), 57-77.

Kline, R. B. (2005). *Principles and practice of structural equation modeling* (2nd ed.), New York, Guilford.

Kolvereid, L. (1996). Organizational employment versus self-employment: Reasons for career choice intentions, *Entrepreneurship Theory and Practice*, 20(3), 23-31.

Kristiansen, S., & Indart, N. (2004). Entrepreneurship Intentions among Indonesian and Norwegian Students. *Journal of Enterprising Culture*, 12(1), 55-78.

Krueger, N., & Carsrud, A. (1993). Entrepreneurial intentions: applying the theory of planned behavior. *Entrepreneurship and Regional Development*, *5*(4), 316-23.

Krueger, N., Reilly, M., & Carsrud, A. (2000). Competing models of entrepreneurial intentions. *Journal of Business Venturing*, *15*(2), 411-32.

Kyrö, P. & Carrier, C. (2005). The dynamics of learning entrepreneurship in a cross-cultural university context, Entrepreneurship Education Series 2/2005, Hameenlinna: University of Tampere, Research Centre for Vocational and Professional Education.

Lee, J, Cerreto, F.A., & Lee, J. (2010), Theory of planned behavior and teachers' decisions regarding use of educational technology. *Educational Technology and Society* 13(1),152-164.

Leffel, A., & Darling, J. (2009), Entrepreneurial versus Organizational Employment Preferences: A Comparative Study of European and American Respondents. *Journal of Entrepreneurship Education*.

Lent, R. W., Brown, S. D., & Hackett, G. (1994). Toward a unifying social cognitive theory of career and academic interest, choice, and performance. *Journal of Vocational Behavior*, 45, 79-122.

Liles, P.R. (1974). New Business Venture and the Entrepreneur, Irwin, Homewood, IL.

Lin, H. F. (2007). Effects of extrinsic and intrinsic motivation on employee knowledge sharing intentions. *Journal of Information Science*, *36*(3), 457-475.

Liñán, F. (2005). Development and cross-cultural application of a specific instrument to measure entrepreneurial intentions. *Entrepreneurship Theory and Practice*, 33(3), 593-617.

Liyanage, U. (2005). A customer value topology: Beyond the Functional-Emotional Dichotomy. *Sri Lanka Journal of Management*, *8*, July-Dec 2005, 147-171, Colombo.

Lord, R., & Maher, K. (1991). Cognitive theory in industrial and organizational psychology. In *Handbook of Industrial Organizational Psychology (2nd Ed.)* 2, Dunnette, M. & Hough, L. Palo Alto, CA: Consulting Psychological Press. 2: 1-62.

MacCallum, R. C., Browne, M. W., & Sugawara, H. M. (1996). Power analysis and determination of sample size for covariance structure models. *Psychological Methods*, 1, 130-149.

Messick, S. (1989). Meaning and values in test validation: The science and ethics of assessment, *Educational Researcher*, 18(2), 5-11.

Mellor, R., Coulton, G., Chick, A. Bifulco, A., Mellor, N., & Fisher, A. (2009). *Entrepreneurship for Everyone*. London: SAGE Publications.

Micken, K. S. (1992). Materialism Research: Suggestions for New Directions, Proceedings of the Research Workshop on Materialism and Other Consumption Orientations, eds. Kingston, Ont., 110-112.

Nishantha, B. (2008). Influence of Personality Traits and Demographic Differences on Motivation for Entrepreneurial Career: The Case of Sri Lanka, Euro- Asia Management Association Conference, Doshisha Business School, Kyoto, Japan

Olawale. F., & Garwe, D., (2010). Obstacles to the growth of new SMEs in South Africa: A principal component analysis approach. *African Journal of Business Management*, 4(5), 729-738.

Pasanen, J. M, (2007). SME growth strategies: organic or non-organic? *Journal of Enterprising Culture (JEC)*, 15(04), 317-338.

Pui-Wa Lei et al, (2007). An NCME Instructional Module on Introduction to Structural Equation Modeling: Issues and Practical Considerations. Pennsylvania State University.

Patterson, W. (1975). Job Satisfaction of Librarians: A Comparison between Men and Women. *College and Research Libraries*, 11, 45-51.

Pierson, D., Archambault, F., & Iwanicki, E., (1985). A Cross Validation of the Porter Needs Satisfaction Questionnaire for Educators. *Educational and Psychological Measurement*, 45(3), 683-688

Sri Lankan Journal of Management

Vol. 19, Nos. 1 & 2, January - June, 2014

Perera, M. S. S., De Alwis, G., & Senathiraja, R. (2008). Factors determining the entrepreneurial intention among IT professionals in Sri Lanka. International Research Conference on Management and Finance, 65-80.

Porter, L. (1961). A study of perceived need satisfaction in bottom and middle management jobs. *Journal of Applied Psychology*, 45, 1-10.

Porter, L. W., & Lawler, E. E. (1968). *Managerial attitudes and performance*. Homewood, IL: Dorsey Press and Richard D. Irwin. 240-61.

Ranasinghe, S. (1996). Entrepreneurship Education and Training in Sri Lanka. *Sri Lanka Journal of Management*, 1, 3, July-September

Reychav, I, & Weisberg, J. (2010). Bridging intention and behavior of knowledge sharing. *Journal of Knowledge Management*, 14(2), 285-300.

Roberts, K., Walters, G., & Miles, R. (1971). A factor analytic study of job satisfaction items designated to measure Maslow's need categories. *Personnel Psychology*, 24, 205-220.

Rokeach, M. (1973). The Nature of Human Values. New York: Free Press.

Ryan, R. M., & Deci, E. L. (2000). Self-determination theory and the facilitation of intrinsic motivation, social development, and wellbeing. *American Psychologist*, *55*, 68-78.

Schwartz, S. H. (1992). Universals in the content and structure of values: Theoretical advances and empirical tests in 20 countries. In M. P. Zanna (2 Ed.). *Advances in experimental social psychology*, 25, 1-65, New York: Academic Press.

Schwartz, S. H. (2012). An Overview of the Schwartz Theory of Basic Values. *Online Readings in Psychology and Culture*, 2(1). http://dx.doi.org/10.9707/2307-0919.1116 (Retrieved August 2013).

Shane, S., & Venkataraman, S. (2000). The promise of entrepreneurship as a field of research. *The Academy of Management Review*. *25*(1), 217-226.

Shaver, K., & Scott, L. (1991). Person, process, choice: the psychology of new venture creation. *Entrepreneurship Theory and Practice 16*(2): 23-45.

Stajkovic, A. D., & Luthans, F. (1998). Self-Efficacy and Work-Related Performance: A Meta-Analysis. *Psychological Bulletin-American Psychological Association*, 124(2), 240-261

Stefanovića, I., Rankovićb, L., & Prokićc, S. (2011). Entrepreneurs' motivational factors: empirical evidence from Serbia. *Serbian Journal of Management* 6 (1), 73 - 83.

Stewart, W. H. Jr., & Roth, P. L. (1999). Risk propensity differences between entrepreneurs and managers: a meta-analytic review. *Journal of Applied Psychology*, 86(1), 145-53.

Swan, W., Chang-Schneider, C., & McClarity, K. (2007). Do people's self-views matter? *American Psychologist*, 62(2), 84-94.

Timmons, J. A., Smollen, L. E., & Dingee, A. L. M. (1999). *New venture creation*. Second edition, Homewood (Ill.), Irwin.

Thrikawala, S. S., & Perera, R. A. A. S. (2010). *Self-employment intention among university students in Sri Lanka* (with special reference to the University of Kelaniya), Proceedings of 5th Annual International Research Conference on Management and Finance, University of Colombo, Sri Lanka.

Veciana, J. M., Aponte, M., & Urbano, D. (2005). University students' attitudes towards entrepreneurship: a two countries comparison. *International Entrepreneurship and Management Journal*, 1 (2), 165-182.

Waters. E., & Roach, D. (1973). A factor analysis of need fulfillment items designed to measure Maslow's need categories. *Personnel Psychology*, *26*, 185-190.

Weber, J., & Hadd, T. (1974). A factor analytic examination of the internal structure of Maslow-type need satisfaction instrument, Ed 103,441.

Wetson, R. (2006). *A Brief Guide to Structural Equation Modeling, Rebecca Weston*. Southern Illinois University The Counseling Psychologist, 34(5), 719-751.

Weeratunge, N. (2001). *Micro-entrepreneurs and Entrepreneurial Cultures in Sri Lanka: Implications for Poverty Reduction*. Centre for Poverty Analysis, Colombo.

Weinzimmer, L. G., Nystrom, P. C., & Freeman, S. J. (1998). Measuring Organizational Growth: Issues, Consequences and Guidelines. *Journal of Management* 1998, 24(2), 235

Wiklund, J., Patzelt, H., & Shepherd, D. A. (2007). Building an integrative model of small business growth. *Small Business Economics*, 32(4), 351-374.

Williams, L. J., Cote, J. A., & Buckley, M. R., (1989). Lack of Method Variance in Self-Reported Affect and Perceptions at Work: Reality or Artifact? *Journal of Applied Psychology*, 74(3),462-468

Zikmund, W. G., Babin, B. J., Carr, J. C., & Griffin, M. (2009). *Business Research Methods (8th edition)*. USA: South-Western College Publishing.